

REALTOR SPOTLIGHT



Cliff Ponte

“It’s tangible, it’s solid, it’s beautiful. It’s artistic, from my standpoint, and I just love real estate.” – Donald Trump

Cliff Ponte, A Top Producer and Realtor with Century 21 Associates Realty Inc., feels the same exact way about real estate in Bristol County. Ponte says, “In real estate, I’ve discovered that my purpose is to do the best that I can every day. That is my standard and my mission.”

Cliff Ponte is emerging as one of the area’s Top Producers in sales within Bristol County. Ponte has closed a total of 15 residential transactions this year and has to date an additional 6 set to close within the next few months. “I have not been in real estate for 5, 10 or 15 years. I’ve been in the business for 2 years. The only real estate market I know and I’m successful at is this one.” Being with Century 21 Associates Realty since September of 2008, Ponte has taken tremendous strides to be a top producer with his office and within area. Being in the business for the last few years, Ponte understands that embracing a plan for each one of his clients is critical to sitting at the closing table. Ponte says, “It’s about dedication, strong work ethic and the burning desire to be successful; my clients know that to be true.”

If you are a buyer and you are looking to purchase a property it is in your best interest to have a real estate agent represent you in your sale. “Of the many skills a good Realtor needs to master, none is no more important than negotiating. All the work to get a listing or to pick up a buyer is for naught if you don’t have the skills necessary to get you to the finish line.” Most of his clients get to the finish line and well beyond that line.

If you are looking for an aggressive, self-motivated, determined and hardworking realtor to work IN YOUR BEST INTEREST, call or Email, Cliff Ponte with Century 21 Associates Realty at 508-567-8604 or email cponte@c21associatesrealty.com