



CENTURY 21® SELLER SERVICE PLEDGE®

As an independently owned and operated CENTURY 21 office, we are dedicated to providing you with service that is professional, courteous and responsive in helping you market your property. To fulfill this commitment, we agree to provide you with the following services:

1. Dedicate myself to making the process of selling your home as easy and as successful as possible.
2. Respect you, your needs and be honest and forthright.
3. Hold your best interests in the highest regard throughout the process.
4. Value and respect your time, being as efficient and effective as possible.
5. Understand your needs and respond quickly.
6. Use my base of experience, knowledge, tools and the most up-to-date training to best serve you.
7. Provide regular progress reports throughout the process and discuss with you comments received about your property.
8. Explain each step of the process and act as a guide to help you make the most informed decisions.
9. Make recommendations to enhance the marketability of your property.
10. Use a written Competitive Market Analysis and local market information to help you set the right listing price to sell your home and get the value you deserve.
11. Review various financing alternatives and assist you in determining those which best enhance the saleability of your home.
12. Develop, present and agree upon a Customized Marketing Plan that will detail specific promotional efforts to help best market your property.
13. Place the internationally recognized CENTURY 21 yard sign on your property, with your permission and subject to local ordinances.
14. Provide worldwide exposure for your property on the Internet, including posting your property on Century21.com, a site which receives millions of visitors each month.*
15. Explain local real estate procedures and regulations.
16. Show your property to pre-qualified buyers.
17. Utilize the CENTURY 21 System of thousands of offices to expose your property to potential buyers referred to my office.
18. Utilize the vast and powerful resources of the CENTURY 21 System to get you the results you deserve, including leveraging a Network of 6,600 offices and 109,000 agents worldwide.
19. Submit to you all written offers, assist with negotiations, and provide an estimate of your net sales proceeds, so you understand all implications prior to any acceptance.
20. Upon acceptance of an offer to you, pre-settlement (escrow) activities throughout the closing process will be monitored as permitted by law or local practice.
21. Assist you in finding your next home, or offer to refer you to another office in another location.
22. _____

We appreciate your allowing us to help you with the marketing of your property. If at any time you have a question, concern, comment or suggestion, please contact:

Cliff A. Ponte

Phone 508-587-8604

This CENTURY 21 Seller Service Pledge Certificate applies only to an exclusive right to sell agreement of not less than _____ days. If any terms or conditions contained herein are prohibited by local law, they shall be considered severed from this pledge and of no force or effect. In the event of any alleged breach under the terms of this 21 Point Seller Service Pledge Certificate, the seller (as a sole and exclusive remedy) may terminate the exclusive right to sell agreement, provided that our CENTURY 21 office is given ten days (10) written notice of the reason for termination and an opportunity to cure the default during the notice period.

CENTURY 21 Associates Realty, Inc. A Copy of this SELLER SERVICE PLEDGE® Certificate has been received.

By Cliff A. Ponte By _____

By _____ Owners _____

Dated _____ Property Address _____

_____ Phone _____

_____ Email _____

